



### **ELECTRIC UTILITY INFRASTRUCTURE SOLUTIONS:**

# Safety, Flexibility, Quality

Stay on top of changing technology and streamline complex projects with Tribus Services, a Corix Company. Founded as FieldTech in 1995, and known as part of the Corix Group of Companies since 2006, we're bringing next-generation solutions to customers worldwide.

We serve investor-owned utilities, cooperatives and municipalities.

**We offer** end-to-end solutions, single project components, or general consulting services.

#### Safety Focus

Tribus Services is vigilant and dedicated to ingraining safety in all we do. We adhere to federal and state provincial regulations and meet industry best practices. We train our people and maintain equipment—and we don't cut corners.

#### **Smart Metering Deployment**

Create and carry out Smart Meter/Advanced Meter Infrastructure (AMI) projects with confidence. Services include:

- · Project management and consulting
- Smart meter installations, exchanges and retrofits
- Smart thermostats, in-home and load-managing device installation
- Smart meter supply and inventory management
- Support services for customers who choose to opt out
- The latest technology & tools

#### Meter Reading and Field Services

With more than 400 million electric, gas and water meter reads provided, Tribus Services is ready to help you. Services include:

- Disconnects/re-connects
- Meter maintenance

- · Customer notification
- Meter changes
- Pay-per-read solutions

# Demand Response and Residential Energy Programs

Empower your customers to reduce energy use and costs. Tribus Services has installed more than 100,000 smart thermostat and smart grid devices. Services include:

- Program development, with clearly defined goals and strategies
- Technology selection guidance and provider evaluation
- Marketing options including direct mail, telemarketing, print and social media
- Installation of smart thermostats, in-home and load-managing devices, and more
- Flexible IT solutions for inventory management and work order processing
- Service and support to ensure continued high performance
- Complete customer care center services

#### Quality and Value

Trust Tribus Services to help you find the right technology and approach, set a fair price and schedule, deliver on time and keep the project within scope. Well-trained employees are the face of your company at each customer's home. Performance monitoring and audits ensure quality meets our strict standards.

You get high-quality solutions that comply with regulations and yield the greatest value. Call Tribus Services today to tell us about your project: 877-678-3842.



## **ELECTRIC UTILITY INFRASTRUCTURE SOLUTIONS:**



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#### METERING EXPERIENCE Services include installation, exchange, retrofit, and repair.

United States Customers	Utility Type	Number of Meters
Black Hills Energy	Gas	58,000
City of Fort Collins	Electric & Water	99,000
Commonwealth Edison	Electric	834,000
Consumers Energy	Electric & Gas	2,510,000
CPS Energy / Silver Spring	Electric & Gas	1,056,000
Landis+Gyr / Xcel Energy	Electric & Gas	3,511,000
Lansing Board of Water & Light / Leidos	Electric & Water	150,000
Oklahoma Gas & Electric	Electric	820,000
Southern California Edison	Electric	5,200,000
Canadian Customers	Utility Type	Number of Meters
ATCO Gas	Gas	1,000,000
BC Hydro	Electric	2,027,000
City of Medicine Hat	Electric, Gas & Water	76,000
City of New Westminster	Electric	7,000
FortisAlberta	Electric & Gas	452,000
FortisBC	Electric	124,000

### WATER METERING EXPERIENCE Services include installation, exchange, retrofit, repair, and testing.

United States Customers	Number of Meters
City of Ann Arbor	27,000
City of Decatur	22,000
City of Fort Collins	34,000
City of Madison	60,000
City of Richmond / Itron	23,000
City of Salt Lake	75,000
City of Thornton	30,000
Henrico / Elster	90,000
NYC Department of Environmental Protection	165,000
Suez	49,000

Canadian Customers	Number of Meters
City of Medicine Hat	22,000
City of Surrey	100,000
City of Vernon	300
Black Mountain Irrigation District	1,600
City of Kelowna	27,000
Glenmore Ellison Improvement District	2,000



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